

# MGD Wealth Portfolio Solutions

## Product Disclosure Statement

### LDI Connect 3 Portfolio

ARSN 154 532 402  
APIR SLT0032AU

### LDI Connect 7 Portfolio

ARSN 154 532 126  
APIR SLT0030AU

Distributor

**MGD Wealth Ltd**

ABN 53 009 079 725  
AFS licence no. 222600

Responsible Entity and Investment Manager

**Select Asset Management Limited**

ABN 94 101 103 011  
AFSL No. 223271  
Dated: 22 December 2011



connect the dots

# Before you start

This Product Disclosure Statement (**PDS**) is an important document and we encourage you to read it carefully. Because it does not take into account your personal circumstances, we encourage you to seek professional advice before investing.

MGD Wealth Ltd (**MGD Wealth**), part of the MGD Wealth group of companies, is the distributor of the MGD Wealth Portfolio Solutions (**the Portfolios**).

Select Asset Management Limited (**Select** or **we** or **us**), is the issuer of this PDS and the “responsible entity” (or trustee or manager) of the MGD Wealth Portfolio Solutions.

Our contact details are on the back cover but because the MGD Wealth Portfolio Solutions are available to MGD Wealth clients, we suggest that you first direct enquiries to your MGD Wealth Investment Advisory specialist or to MGD Wealth at [advice@mgdwealth.com.au](mailto:advice@mgdwealth.com.au) or on +61 7 3391 5055.

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# The Portfolios at a glance

	<b>LDI Connect 3 Portfolio</b> ARSN 154 532 402   APIR SLT0032AU	<b>LDI Connect 7 Portfolio</b> ARSN 154 532 126   APIR SLT0030AU
Philosophy	<p>MGD Wealth believes that the key to prudent investing is to match clients' financial goals and objectives over the long term with appropriate underlying investments, with regard to the risk and return expectations of those investments.</p> <p>In simple terms, MGD Wealth's investment philosophy is based on the implementation of portfolio management strategies and activities that aim to ensure that cash reserves are available to meet portfolio liabilities as and when they fall due.</p> <p>It is a philosophy that MGD Wealth calls Liability Driven Investing.</p>	
Snapshot	To provide a diversified portfolio composition but with a significant focus on defensive investments, thereby attempting to reduce the level of capital volatility experienced by the investor (as compared to equity market volatility generally).	To provide a diversified portfolio composition but with a significant focus on growth based investments, thereby attempting to enhance the long term return potential of the investment portfolio.
What we invest in. (See pages 11 and 12 for details).	<ul style="list-style-type: none"> <li>• Cash &amp; fixed interest: 25 to 75%</li> <li>• Property: 5 to 25%</li> <li>• Equities: 10 to 50%</li> <li>• Alternatives: 10 to 35%</li> </ul>	<ul style="list-style-type: none"> <li>• Cash &amp; fixed interest: 5 to 50%</li> <li>• Property: 5 to 25%</li> <li>• Equities: 40 to 80%</li> <li>• Alternatives: 10 to 35%</li> </ul>
Performance objectives	<ul style="list-style-type: none"> <li>• Returns of 2% p.a. above the Cash Rate<sup>1</sup> over rolling 3 year periods, and</li> <li>• 4% p.a. target volatility as measured by standard deviation of returns.<sup>2</sup></li> </ul>	<ul style="list-style-type: none"> <li>• Returns of 5% p.a. above the Cash Rate<sup>1</sup> over rolling 7 year periods, and</li> <li>• 8% p.a. target volatility as measured by standard deviation of returns.<sup>2</sup></li> </ul>
Level of risk	Low to medium.	Medium to high.
Suggested investment timeframe	Minimum 3 years.	Minimum 7 years.
Fund inception	3 January 2012	
Management Costs	1.000% (including GST) p.a. of the net asset value of a Portfolio.	
Minimum initial investment and account balance	\$25,000 for direct investors. If you are investing through an administration platform, check the minimums with the operator of that service.	
Minimum withdrawal and additional investment	\$1,000 for direct investors. If you are investing through an administration platform, check the minimums with the operator of that service.	
Applications	Weekly and monthly.	
Withdrawals	Weekly and monthly.	
Distributions	30 June and 31 December. Speak to your MGD Wealth Investment Advisory specialist or administration platform about whether distributions are automatically reinvested.	
Entry/exit fee	None.	
Buy and Sell spread	Both 0.25%, but zero for reinvested distributions.	
Unit prices	Weekly and monthly.	

<sup>1</sup> The Cash Rate is the 180 day Australian Bank Bill return.

<sup>2</sup> Volatility is a measure of how quickly investment returns go up and down - the higher the percentage, the faster it moves up and down. For the more scientifically minded it is measured by standard deviation, a measure of the degree of variation of returns around the mean (average) return, where increasing levels of dispersion around the mean leads to a higher standard deviation, indicating a higher degree of volatility and risk.

# About MGD Wealth

As specialists in providing complete financial advisory solutions to business owners, professionals, high income earners and self-funded investors, MGD Wealth sees itself as a critical link to its clients finding peace of mind in their financial affairs. MGD Wealth believes it offers a level of comfort, allowing clients to rest assured knowing that the financial advice they receive is aligned to the achievement of their personal and lifestyle ambitions and the financial goals that underpin them.

## Our vision

MGD Wealth's vision is to be a market leader in private wealth management services through its commitment to providing its clients with specialist wealth management solutions that deliver enhanced performance, a vision, the attainment of which, is highly correlated to achieving the goals and aspirations of its clients, its people and its advice partners.

Achieving that vision is underpinned by living MGD Wealth's closely aligned values of:

- innovation,
- delivery,
- integrity,
- enjoyment, and
- collaboration.

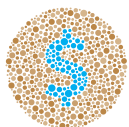
That vision now encompasses the MGD Wealth Portfolio Solutions, and MGD Wealth is pleased to offer you the opportunity to invest in them.

## Solutions focus

MGD Wealth specialises in providing integrated financial advice solutions to business owners, professionals, high income earners and self-funded investors.

To achieve this, MGD Wealth has built a suite of specialist advice capabilities and developed an advice model that seamlessly integrates them to deliver optimal financial advice – a complete wealth management solution without the traditional gaps in formation and execution.

MGD Wealth's services include:

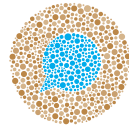


## Total Wealth Management

Total Wealth Management (**TWM**) is a comprehensive wealth management methodology designed to provide MGD Wealth clients with an optimal wealth management solution tailored to their unique financial and lifestyle needs and goals.

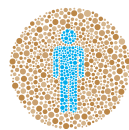
TWM offers MGD Wealth clients a specialist wealth management solution that seamlessly combines essential advisory, administration, compliance and, through the

MGD Wealth Portfolio Solutions, funds management services.



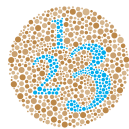
## Investment Advisory

Building prudent investment portfolios for MGD Wealth's clients is an integral component of the TWM philosophy. MGD Wealth's tailored investment solutions are carefully matched to its clients short, medium and long term personal and financial goals.



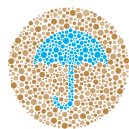
## Self-Managed Super Advisory

For those with appropriate levels of superannuation assets, the advantages of using self-managed superannuation funds can be significant. MGD Wealth has been in the business of advising on superannuation for over 30 years, including assisting with the set-up, administration and compliance of self-managed superannuation funds.



## Tax Advisory

MGD Wealth's Tax Advisory and accounting service group is specialised in identifying opportunities to mitigate the impact of tax on clients, their business and their investments, allowing them to build wealth as tax effectively as possible.



## Personal Risk Insurance Advisory

MGD Wealth understands that years of hard work and prudent investing is the source of its clients' wealth. This is why it aims to protect its clients and their families, their business and their future. To that end, MGD Wealth offers clients a full suite of insurance options tailored to their personal and business needs.

The MGD Wealth difference is not only found in its innovative integrated financial advice model. MGD Wealth considers itself unique in its ability to deliver on the promise of a complete financial advisory solution. It can achieve this by either acting as its clients' lead adviser or as a key member of their financial advisory team.

# About MGD Wealth Investment Advisory

## **Integrated advice for complete financial clarity**

Understanding their client's position and providing them with an investment strategy designed to meet their goals and needs is the focus of an MGD Wealth Investment Advisory specialist.

The MGD Wealth Investment Advisory division adopts a best practice approach to creating an investment solution that delivers for its clients, a solution which may well involve one or both of the MGD Wealth Portfolio Solutions.

## **Liability Driven Investing**

MGD Wealth Investment Advisory believes that the key to constructing an appropriate investment portfolio is an intimate knowledge of its clients' financial affairs and goals.

That is because their investment portfolio is ultimately there to provide the funding requirements (known as 'portfolio liabilities') over the short, medium and long term.

MGD Wealth's **Liability Driven Investing** (or LDI) approach factors that in, and forms the backbone of the investment strategies prepared for clients.

If a client is in or close to retirement, their portfolio liabilities are likely to be focused around retirement income requirements. For younger clients, portfolio liabilities are likely to focus around objectives such as wealth accumulation, their childrens' education and debt reduction. Each client has a unique set of portfolio liabilities to plan for and it is critical that a MGD Wealth Investment Advisory specialist understands these liabilities intimately in order to tailor an investment solution that is right for each client.

The outcome of the Liability Driven Investing process is the development of an appropriate investment portfolio strategy suited to each client's unique needs.

Each of the MGD Wealth Portfolio Solutions:

- the LDI Connect 3 Portfolio, and
- the LDI Connect 7 Portfolio,

have been designed to assist when appropriate in the implementation of that investment strategy.

For more information on MGD Wealth's approach to Liability Driven Investing, speak to your MGD Wealth Investment Advisory specialist.

## **Implementing your overall investment strategy - your investment portfolio**

The MGD Wealth investment research and portfolio construction process is designed to ensure complete alignment of each client's overall investment portfolio with their personalised investment strategy.

At the core of that process sits the MGD Wealth Investment Review Committee (**IRC**).

The IRC comprises highly qualified and experienced professionals (chaired by MGD Wealth's Head of

Investments) and its primary function is to provide guidance to your MGD Wealth Investment Advisory specialist on all investment and related matters that are central to the construction and ongoing review and management of their client portfolios.

The IRC acts as the conduit between MGD Wealth, its research consultants and other key stakeholders on all aspects of the investment advisory and process and construction of your portfolio.

Importantly, no MGD Wealth company has any ownership links to any financial institutions and MGD Wealth and its group members operate under their own Australian financial services licence. MGD Wealth believes this enables it and MGD Wealth members to take an objective view in their investment research framework and provide investment recommendations that are in clients' best interests.

Whilst MGD Wealth favours the use of specialist investment managers for the majority of client portfolios, it also acknowledges the role that direct investments (e.g. term deposits, shares and property) can play in meeting the requirements of certain investment strategies.

## **MGD Wealth's investment principles**

Regardless of the state of investment markets or the economic cycle at any particular point in time, there are a number of fundamental investment principles to which MGD Wealth subscribes when developing portfolio solutions for its clients.

- **Client portfolios need clear objectives**  
An appropriate portfolio solution can only be recommended with a comprehensive understanding of a client's investment objectives and their portfolio liabilities in mind. Client portfolios must be tailored to individual investors that help to meet these objectives and liabilities.
- **Diversification matters**  
Diversification across asset sectors and within asset sectors is a key strategy in building robust portfolios and in managing the risk versus return dilemma. The old adage of the higher the return, the higher the risk remains valid.
- **Some risks are worth taking**  
Over the long term, investors can be appropriately compensated for the investment risk that they are prepared to take on.
- **Investing for the appropriate timeframe**  
The overarching portfolio strategy needs to be structured with a relevant investment timeframe in mind with regard to meeting portfolio liability obligations, and reviewed on a periodic basis to ensure it remains appropriate to changing client requirements and circumstances.

# About MGD Wealth Investment Advisory (Cont.)

- **Trust the experts**

MGD Wealth believes that carefully constructed combinations of specialist investment managers is the key to long term wealth creation, although its primary objective is to outperform the Cash Rate after fees with acceptable levels of risk.

- **Use defensive, alternative and growth investments appropriately**

Defensive, alternative and growth investments should be used appropriately within portfolios and the allocation to each broad category carefully considered in the context of clients' goals and their portfolio liabilities.

For more information about MGD Wealth, visit [www.mgdwealth.com.au](http://www.mgdwealth.com.au).

## **The role of the MGD Wealth Portfolio Solutions**

MGD Wealth's fundamental belief is that over the long term the prudent selection and appropriate use of specialist, actively managed investment funds is a best of breed portfolio solution for the majority of its clients.

The MGD Wealth Portfolio Solutions:

- the LDI Connect 3 Portfolio, and
- the LDI Connect 7 Portfolio

are fully implemented portfolio solutions that combine asset allocation, manager selection and risk management services that aim to deliver each Portfolio's objectives.

# Introduction to the Portfolios

## Ready-made portfolio solutions

The MGD Wealth Portfolio Solutions are an integral component of MGD Wealth's TWM philosophy. The Portfolios are carefully designed to match a client's short, medium and long term personal and financial goals. MGD Wealth's Liability Driven Investment approach provides a framework on which its client investment portfolios are constructed and then maintained on an ongoing basis.

At the core is the belief that the key to prudent investing is to match a client's long term financial goals and objectives with appropriate underlying investments, with regard to the risk and return expectations of those investments. In simple terms, MGD Wealth's philosophy is the implementation of portfolio management strategies and activities that aim to ensure that cash reserves are available to meet portfolio liabilities, as and when they fall due, by achieving regular compounding rates of return above the Cash Rate, whilst limiting major losses of capital in difficult market conditions. The aim of the MGD Wealth Portfolio Solutions is to provide a Cash Rate plus style of return for investors over 3 to 20 years.

The MGD Wealth Portfolio Solutions provide low maintenance, core exposures for investors looking to outsource the difficult task of creating well diversified exposures across both mainstream and alternative investments, and access what we believe are some of the best investment managers available.

The Portfolios may also be particularly suitable for those with smaller amounts to invest seeking one all-encompassing and well diversified portfolio solution.

See the **Portfolios in detail** section for more information about the individual objectives of each Portfolio. There is no guarantee that the objectives will be achieved.

In its investment decision making, Select is focused on delivering investment returns in line with the objectives of the Portfolios.

## The types of investment used

The two Portfolios are both multi-manager and multi-asset class, employing a flexible approach to asset allocation and a broad range of potential investments.

In order to achieve their objectives, the MGD Wealth Portfolio Solutions are able to access investment opportunities, markets and diversity which individual investors may not be able to access directly themselves.

Additionally, the Portfolios have the flexibility to minimise exposure to investments believed to have a high risk of delivering disappointing returns, operating within wide asset allocation ranges rather than being tied to rigid strategic asset allocation benchmarks.

The MGD Wealth Portfolio Solutions can also often

gain access to investments for less cost than individual investors could achieve, and use highly efficient portfolio construction and risk management techniques that are often not available to retail investors such as using derivatives selectively to help reduce the impact of currency fluctuations.

The Portfolios can use "alternative" investments, which can provide useful diversification benefits in difficult market conditions. See page 9 for a description of what "alternative" investments can include. Although some alternative investments can be less liquid than mainstream assets, overall portfolio liquidity is managed with the goal of providing acceptable withdrawal periods to investors.

## Investment operations

MGD Wealth and Select have each appointed experienced executives to the MGD Wealth Investment Review Committee.

This committee is MGD Wealth's principal investment review body. It is responsible for reviewing the performance of each Portfolio in line with their respective objectives and mandate limits.

There is also a MGD Wealth Portfolio Management group (also including investment personnel from both MGD Wealth and Select) which meets more regularly - generally at least once per week - to review market conditions, assess any new information which has become available and which may have an impact on the analysis undertaken by MGD Wealth, and to make day to day decisions on investment changes.

## Investment process

The Select investment process is a dynamic one that aims to ensure that the investment objectives of the MGD Wealth Portfolio Solutions are met.

In short, the aim is to help investors create wealth carefully over time by building portfolios that are designed to do well in rising markets, but to also limit major losses to capital in difficult market conditions.

Select does this by:

- positioning the Portfolios with the appropriate asset mix to achieve the investment objectives based on its forward looking scenarios, asset class valuation models, sentiment and momentum indicators,
- investing in value creating opportunities across different markets, investment managers and strategies through its rigorous due diligence process,
- focusing on preserving capital by aiming to limit major capital losses during difficult market conditions, through its use of alternative investments and sophisticated portfolio protection strategies, and
- taking a medium to long term approach.

# About Select Asset Management

## Expertise matters

MGD Wealth has partnered with leading wealth management group, Select Asset Management Limited (**Select**), to manage the MGD Wealth Portfolio Solutions.

## About Select

Select was founded in June 2002 as a specialist investment management group.

Select is responsible for the administration, investment management and regulatory compliance of the MGD Wealth Portfolio Solutions. As at 30 November 2011, Select managed assets which totalled over \$785 million for all types of investors, from individuals and their super funds, through to large professional investors.

Over that time, Select has earned a reputation as an original thinker: one of Australia's most innovative providers of diversified portfolios.

## Original thinking

New insights and original thinking are key factors which can drive outperformance.

Select's investment philosophy is contrarian and value based, implemented through a flexible multi-manager and multi-asset class approach that focuses on both wealth creation and capital preservation.

## Creating real wealth

Select is focused on long term wealth creation and preservation through:

- adopting a contrarian and value based investment philosophy (one which does not simply follow the crowd),
- managing wealth to generate after fees returns greater than the Cash Rate,
- having flexible and wide asset allocation ranges,
- being medium to long term focused,
- being able to use a broad range of investments (including managed funds, direct securities, cash and cash based securities, fixed income securities, exchange traded funds and derivatives),
- actively managing the risk and return profile of each Portfolio in line with its objectives, and
- applying a robust and disciplined risk management framework.

At the heart of Select's business are multi-manager, multi-asset class portfolios, meticulously built around this philosophy.

## Deep experience

The Select team has extensive experience in investment research, portfolio construction and fund management.

Its management and investment team members have

amongst them more than a century of deep investment market experience. They have largely been together since the launch of Select's first diversified portfolios in December 2002.

Select also draws on the wealth of knowledge represented on its investment advisory panel, its members being leading investment industry experts.

## Strength

Select's strength is founded on:

- deep investment research and fund management skills,
- extensive experience in assessing a wide variety of both mainstream and alternative investments,
- a proven track record managing diversified portfolio solutions,
- deep knowledge of some of the world's leading alternative and specialist investment managers,
- sophisticated risk management and modelling tools, and
- a strong infrastructure, portfolio management and compliance framework designed to deliver effectively on investor requirements.

## Managing risk

Select has made a significant investment in infrastructure and in risk management because it believes they are crucial elements in any truly successful institutional asset management process.

Select monitors the MGD Wealth Portfolio Solutions accurately and regularly and adjusts allocations so they remain within risk and investment limits based on forward looking views.

## Aligned

In keeping with Select's 'investor first' culture, Select's directors and employees have substantial investments in the same portfolios as their investors. This strong alignment of interest ensures that decisions made within the MGD Wealth Portfolio Solutions are always for prudent investment purposes to achieve their target risk adjusted returns over the appropriate time horizon, as opposed to decisions being influenced by other factors such as short-term performance.

## Investor first ethos

Being majority owned by Select's directors and employees provides investors and advisers with the assurance that Select only chooses what it considers to be leading investment managers in their respective asset classes to manage investors' wealth.

Select's ownership means it is focused on selecting the best investment ideas that are expected to perform well in a range of economic conditions.

## **Boutique culture**

Being smaller than many of its competitors means Select is nimble enough to make and act on decisions within the MGD Wealth Portfolio Solutions – always operating within a strong risk management framework.

# How Select manages the MGD Wealth Portfolio Solutions

## **Multi-manager, multi-asset class**

The MGD Wealth Portfolio Solutions are multi-manager and multi-asset class.

This is an investment approach that combines asset allocation advice, investment manager selection, risk management services, administration and reporting into convenient portfolios.

Having these services combined can save investors time, money and stress, as these important tasks are undertaken by a dedicated team of experienced investment professionals.

## **Select is an active manager**

The MGD Wealth Portfolio Solutions reflect Select's core views on the way Select expects markets to develop over the medium term.

The investment process is dynamic, managed in real time. Select works hard and uses their insights to ensure only the most appropriate investments are represented in the MGD Wealth Portfolio Solutions.

Select's full time investment team is expert at managing the overall asset allocation of each Portfolio.

## **Comprehensive research and portfolio construction**

Select understands how best to blend underlying investments to target the appropriate portfolio outcome and has access to some of the world's premier global mainstream and alternatives managers.

Select uses its own proprietary research and investment models, together with selected research from respected providers. There is a constant strive to mix the assets of each Portfolio to best reflect those asset classes or sectors that offer the best risk-reward trade-offs. Select then allocates to carefully selected investment managers who it considers to be specialists within their asset class or sector. Select will also invest directly into asset classes when it considers it prudent to do so.

## **Why diversification is important**

Select aims to ensure that each Portfolio is truly diversified. True diversification is key to minimising the impact of unexpected risk and return outcomes.

So there is flexibility.

Flexibility to tilt the MGD Wealth Portfolio Solutions towards those asset classes or sectors which Select considers more likely to achieve the long term return objectives and avoid those with a higher risk of delivering disappointing returns.

And flexibility to invest across wide asset allocation ranges, ranges not constrained by strategic asset allocation benchmarks.

The MGD Wealth Portfolio Solutions reflect Select's core views on the way it expects markets to develop over the medium to long term. To ensure appropriate diversification, Select also takes into account alternative scenarios which, though perhaps considered less likely, could otherwise result in significantly different risk and return outcomes.

In short, the truly diversified MGD Wealth Portfolio Solutions are designed to generate attractive, regular compounding returns under the core scenario and be robust enough to withstand the impacts of these alternative scenarios in order to limit any major reductions of capital.

Select is focused on investment outcomes. Its investment decisions do not take into account labour standards or environmental, social or ethical considerations in the selection, retention or realisation of investments.

## **Why alternative investments are important**

Alternative investments are those other than shares, property, cash and fixed interest.

These days, many consider alternative investments not so alternative. Rather, many institutional and sophisticated investors are realising that alternative investments should form an essential part of any robust portfolio.

Alternative investments are important because they provide different sources of returns, returns that can often be lowly correlated to those investments that make up mainstream markets, so that when a mainstream investment falls in value, an alternative investment that is lowly correlated with that mainstream investment may fall far less or may even increase in value.

Select has always incorporated appropriate alternative investments within its diversified portfolios, generally far more than traditional diversified funds, as a result of Select's long held belief that it is just as important to minimise the downside when constructing portfolios to preserve or increase its clients' wealth.

Alternative investments can include:

- hedge funds,
- managed futures,
- private equity,
- commodities,
- infrastructure, and
- gold and other precious metals.

Investing in alternatives can also include investing in traditional markets, but in non-traditional ways. For example, an investment manager may be able to "short" equities, allowing them to profit when traditional shares fall in value.

# About the LDI Connect 3 Portfolio in detail

## Why use this Portfolio?

Investing in the LDI Connect 3 Portfolio is designed to provide a source of defensively invested capital for the funding of specific portfolio liabilities (refer to the section entitled **About MGD Wealth Investment Advisory: Liability Driven Investing**) that fall due during the next 3 to 6 years.

It is a diversified portfolio but with a significant focus on defensive investments, thereby attempting to reduce the level of capital volatility experienced by the investor (as compared to equity market volatility generally).

Designed for the more cautious investor, many investors use this Portfolio to diversify their existing mainstream investments, and some as a total defensive focused investment solution.

## Benefits

This Portfolio can help investors by:

- actively managing asset allocation and manager selection in one convenient portfolio,
- offering a stable core portfolio to complement satellite investments,
- helping to meet medium term portfolio liabilities,
- providing an all-in-one wealth management solution, and
- providing access to specialist investment opportunities.

## What the Portfolio invests in

This Portfolio is diversified, with exposure to a broad range of Australian and international investments, many of which are themselves further diversified, and seeks opportunities across various assets, sectors, styles and strategies.

This Portfolio offers exposure to local and international equities, property, fixed interest and alternative investments, as well as some cash.

This Portfolio is generally managed within the following asset allocation ranges:

Asset class	% of net asset value
Cash & fixed interest	25 to 75%
Property	5 to 25%
Equities	10 to 50%
Alternatives	10 to 35%

Any private equity and long biased equity hedge funds fall within the Equities asset class. Alternative investments include lowly correlated (market neutral) hedge funds, trading funds/managed futures and commodities. Some of these alternative investments may exhibit low risk, incremental return characteristics.

The actual investment mix can change significantly and quickly as markets move, and occasionally we may move outside a specified range by up to 10% of net asset value (and at times exposures may remain outside their range, for example where risk is being reduced or to plan for upcoming redemptions or distributions).

## Performance objectives

This Portfolio aims to produce returns above the prevailing Cash Rate after fees, over the medium to long term, with low to medium risk.

Particularly, our objectives are to achieve, over rolling 3 year periods:

- an after fee and expense investment performance greater than the Cash Rate plus 2% p.a. (the Cash Rate is the 180 day Australian Bank Bill return), and
- volatility of 4% p.a. (see footnote 2 of page 3 for an explanation of volatility),

but remember that neither of these are guaranteed, forecast or promised.

For performance and asset exposure of the LDI Connect 3 Portfolio, please speak to your MGD Wealth Investment Advisory specialist or visit [www.mgdwealth.com.au](http://www.mgdwealth.com.au).

# About the LDI Connect 7 Portfolio in detail

## Why use this Portfolio?

Investing in the LDI Connect 7 Portfolio is designed to provide a source of investment capital for the funding of specific long term portfolio liabilities (refer to the section entitled **About MGD Wealth Investment Advisory: Liability Driven Investing**) that fall due within the next 7 to 20 years where access to ready capital is not a high priority in the short term.

It is a diversified portfolio but with a significant focus on growth based investments, thereby attempting to enhance the long term return potential of the investment portfolio.

Designed for the more assertive investor, many investors use this Portfolio to diversify their existing mainstream investments, and some as a total growth focused investment solution.

## Benefits

This Portfolio can help investors by:

- actively managing asset allocation and manager selection in one convenient portfolio,
- offering a stable core portfolio to complement satellite investments,
- helping to meet long term portfolio liabilities,
- providing an all-in-one wealth management solution, and
- providing access to specialist investment opportunities.

## What the Portfolio invests in

This Portfolio is diversified, with exposure to a broad range of Australian and international investments, many of which are themselves further diversified, and seeks opportunities across various assets, sectors, styles and strategies.

This Portfolio offers exposure to local and international equities, property, fixed interest and alternative investments, as well as some cash.

This Portfolio is generally managed within the following asset allocation ranges:

Asset class	% of net asset value
Cash & fixed interest	5 to 50%
Property	5 to 25%
Equities	40 to 80%
Alternatives	10 to 35%

Any private equity and long biased equity hedge funds fall within the Equities asset class. Alternative investments include lowly correlated (market neutral) hedge funds, trading funds/managed futures and commodities. Some of these alternative investments may exhibit low risk, incremental return characteristics.

The actual investment mix can change significantly and quickly as markets move, and occasionally we may move outside a specified range by up to 10% of net asset value (and at times exposures may remain outside their range, for example where risk is being reduced or to plan for upcoming redemptions or distributions).

## Performance objectives

This Portfolio aims to produce returns above the prevailing Cash Rate after fees, over the long term with medium to high risk.

Particularly, our objectives are to achieve, over rolling 7 year periods:

- an after fee and expense investment performance greater than the Cash Rate plus 5% p.a. (the Cash Rate is the 180 day Australian Bank Bill return), and
- volatility of 8% p.a. (see footnote 2 of page 3 for an explanation of volatility),

but remember that neither of these are guaranteed, forecast or promised.

For performance and asset exposure of the LDI Connect 7 Portfolio, please speak to your MGD Wealth Investment Advisory specialist or visit [www.mgdwealth.com.au](http://www.mgdwealth.com.au).

# Fees and other costs

## Did you know?

Small differences in both investment performance and fees and costs can have a substantial impact on long term returns. For example, total annual fees and costs of 2% of your Portfolio balance rather than 1% could reduce your final return by up to 20% over a 30 year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs. You may be able to negotiate to pay lower contribution fees and management costs where applicable. Ask the Portfolio or your financial adviser.

## To find out more

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** website ([www.fido.asic.gov.au](http://www.fido.asic.gov.au)) has a managed investment fee calculator to help you check out different fee options.

This section shows fees and other costs that you may be charged. These fees and other costs may be deducted from your account balance, from the returns on your investment, or from the Portfolio's assets as a whole. Taxes are discussed on page 21. You should read all of the information about fees and costs, because it is important to understand their impact on your investment in a Portfolio.

These fees and other costs are inclusive of Goods and Services Tax (GST).

Type of fee or cost	Amount	How and when paid
<b>Fees when your money moves in or out of a Portfolio</b>		
<b>Establishment fee</b> The fee to open your investment.	Nil	Not applicable.
<b>Contribution fee</b> The fee for each amount contributed to your investment.	Nil	Not applicable.
<b>Withdrawal fee</b> The fee for each amount you take out of your investment.	Nil	Not applicable.
<b>Termination fee</b> The fee to close your investment.	Nil	Not applicable.
<b>Management Costs</b> These are the fees and costs for managing your investment.		
<b>Investment Management Fee</b> The ongoing cost payable for managing your investment.	<b>1.000% p.a.</b> of net asset value calculated before the deduction of any Management Costs.	Deducted before each unit price is determined and paid monthly in arrears. This cost is not negotiable.
<b>Service Fees</b>		
<b>Investment switching fee</b> The fee for changing investment options.	Nil	Not applicable.

Additional fees and costs may apply if you are investing via an administration platform.

# Additional explanation of fees and costs

## Investment Management Fee

This is the cost charged primarily in relation to investment management of the MGD Wealth Portfolio Solutions.

For a worked dollar example, please refer to the “Example of annual fees and costs” on page 16.

## Expenses

All normal expenses of the Portfolios are paid from the Investment Management Fee.

Normal expenses includes all the usual expenses associated with operating the Portfolios (including Portfolio establishment, PDS and fact sheet design, promotion, distribution, licensing, custodian, registry, audit, taxation advice, external consultants, accounts, stationery, postage, compliance and compliance committee costs, fund accounting and operations costs, insurance costs and regulatory (including ASIC) expenses, as well as any GST impact on these services).

It does not include expenses such as brokers, investor meetings, dispute management, change of responsible entity or termination of a Portfolio, which if they arise may be recovered from the Portfolio.

## Transaction costs

If we receive new moneys to invest, we usually buy investments, and if someone leaves, we usually sell investments. Transaction costs are those associated with buying and selling such as brokerage, stamp duty, government or bank charges, and the buy and sell spreads of underlying investments.

It is important that all investors bear their fair share of these so, like most fund managers, we adjust the unit prices by a small amount for our estimate of transaction costs (down for the withdrawal price, currently -0.25% of the unit price, and up for the application price, currently +0.25% of the unit price). Because the application and withdrawal prices are spread out like this, this is often called the Buy or Sell Spread respectively.

So, for example, if you invest \$50,000, in effect you pay \$125 for the costs of us buying investments with your money, and if you withdraw \$50,000, in effect you pay \$125 for the costs of us selling investments so we can pay cash to you.

The Buy and Sell Spreads are paid to the MGD Wealth Portfolio Solutions and not to us.

We have a policy in place which sets out the guidelines and relevant factors and discretions for calculating unit prices. A copy of this policy (and records of any departures from our policy) is available from us without charge on request. We may choose not to charge a Buy or Sell Spread from time to time, but will only do so in accordance with our unit pricing policy. When a distribution is automatically reinvested, the Buy Spread is not applied.

## Other payments and commissions

Subject to the law, Select may share its fees with others. These payments are entirely from their own resources and are not an additional fee paid by investors.

We have a register of alternative remuneration of \$300 or more paid to (and received from) financial service licensees and advisers. You can inspect this during business hours – contact us.

## Investing on the best terms

We aim to invest on the best terms possible. If a Portfolio invests with underlying investment managers on an institutional basis, we aim to secure arrangements which entitle the Portfolio to a reduction of fees the investment managers might otherwise charge. Often called a rebate, these amounts are paid into a Portfolio for the benefit of all investors.

## We do not charge you twice

If a Portfolio invests into another Select fund, we ensure that our fees are charged only once (and again, we generally do this by way of a rebate). However, because all our funds have administration costs, we do not rebate any expense recovery fees charged by us to those funds (these pay for the costs of running these funds).

## We look after our employees

Our employees are at the heart of our business and we can choose not to charge members of our staff and those people associated with them Investment Management Fees on their investments, as permitted by ASIC policy.

## Administration platform fees

There may be additional fees payable to an administration platform operator to make the MGD Wealth Portfolio Solutions available.

These fees are paid entirely from our resources and are not an additional cost borne by investors.

If you are investing in the MGD Wealth Portfolio Solutions via an administration platform there may be fees charged for this service. You should refer to the administration platform guide, or ask your MGD Wealth Investment Advisory specialist about the fees they might charge you or be paid.

## Large investments

Very large investors are important to any investment management business. Large amounts give us buying power, for example, from which all investors benefit. We can choose not to charge large investors some or all of our fees on their investments, or may pay them some of our own fees. ASIC regulates how we can do this. They may contact us as to eligibility. We are not permitted to enter into individual fee arrangements with investors who are not wholesale clients as the Corporations Act defines this.

### **Changes in fees and costs**

Although we aim to keep fees and costs constant and competitive, they can change. We will give you at least 30 days prior notice of any increase. In any case, the maximum fees that may be charged are in the constitutions. To change the constitution to increase maximum fees we require investor approval.

### **Bank and government charges**

All government fees, duties and bank charges will apply to your applications and withdrawals as appropriate.

### **Tax**

The fees and other costs in the Fees and other costs table take into consideration the net effect of GST (including the benefit of reduced input tax credits). For additional information regarding tax, please refer to page 21.

## Example of annual fees and costs

This table gives an example of how the fees and costs for a Portfolio can affect your investment over a one year period. You should use this table to compare a Portfolio with other managed investment products.

This example is based on an average balance of \$50,000 with a contribution of \$5,000 during the year.

Example		Balance of \$50,000 with total contributions of \$5,000 during year
Contribution fee	Nil.	For every \$5,000 you put in, you will be charged \$0 as a Contribution fee.
<b>PLUS</b> Investment Management Fee	1.000% p.a.	<b>And</b> , for every \$50,000 you have in a Portfolio you will be charged \$500 each year.
<b>PLUS</b> Estimate of underlying investment manager management costs	Between 0.869% and 0.973%* depending on the Portfolio.	<b>And</b> , for every \$50,000 you have in a Portfolio you would have been charged an estimated amount of between \$434.50 and \$486.50.
<b>EQUALS</b> Cost of the Portfolio		If you invest \$5,000 during a year and your average balance was \$50,000 over the course of the year, then for that year you will be charged estimated Management Costs from:  <b>\$934.50 to \$986.50</b>  <b>What it costs you will depend on the Portfolio you choose and the fees you negotiate with the Portfolio or your financial adviser.</b>

\*The fee example is calculated using a range representing the lowest and highest estimated indirect fees for the financial year ending 30 June available before the date of the PDS. As with all past matters, these fees do not represent any promise that Portfolio fees will remain at these levels – they could be higher or lower than those shown depending on the indirect fees charged by underlying investment managers.

### About the example

There are a few things to keep in mind when considering these examples:

- they assume that fees are applied to a balance of \$50,000 over the course of the year (and a Portfolio's unit price does not change during the year),
- Buy and Sell Spreads are not included (so assuming a Buy Spread of 0.25% you would incur a \$12.50 Buy Spread for a \$5,000 contribution - paid to the relevant Portfolio),
- the figures do not reflect all indirect costs (any actual or estimated performance fees charged by underlying investment managers to investments are not actually known or reported in a meaningful way and cannot practically be estimated in a consistent manner and so are not included), and
- they assume that no unusual expenses are incurred or bank or government charges apply (these may increase costs).

Details of how each of these fees are calculated is set out above. Numbers may not add exactly due to rounding.

# Risks and risk management

## Risk is a part of investing

All investments are subject to varying risks, and the value of your investment will rise and fall over time. Changes in value can be significant and they can happen quickly - the greater and faster the changes the greater the volatility. As a general rule, the higher the potential returns, the higher the level of risk.

Different types of investments have different risk characteristics which will affect investment performance. Neither the performance of your investment, nor capital invested in the MGD Wealth Portfolio Solutions, is guaranteed.

As risk cannot be entirely avoided when investing, the philosophy employed for the MGD Wealth Portfolio Solutions is to identify and manage risk as far as is practicable. We cannot promise that the ways in which we aim to manage risk will always be successful and, if certain risks transpire, your distributions and the value of your investment could be adversely affected.

A comprehensive and disciplined risk management framework is used to monitor and manage risk, consistent with international standard AS/NZS ISO31000:2009 Risk Management – Principles and Guidelines.

## The risks associated with the MGD Wealth Portfolio Solutions

Significant risks associated with investments in the MGD Wealth Portfolio Solutions are discussed below.

<b>Investment</b>	<p><b>What's investment risk?</b></p> <p>This is the risk that the value of an individual investment in a portfolio may change in value or become more volatile, potentially causing a reduction in the value of the portfolio and increasing its volatility.</p> <p>Reasons can be many, and include changes in an investment's operations, management or business environment, or what people think of the investment.</p> <p><b>What do we do?</b></p> <p>Select's experienced investment team chooses and monitors the chosen underlying investments and managers carefully, and changes them when it thinks it appropriate. The MGD Wealth Portfolio Solutions are diversified, including by setting limits such as at the individual investment level.</p>
<b>Market</b>	<p><b>What's market risk?</b></p> <p>This is the risk that an entire market or economy changes in value or become more volatile, potentially causing a reduction in the value of the portfolio and increasing its volatility.</p> <p>Reasons can be many, and include changes in economic, financial, technological, political or legal conditions, natural and man-made disasters, conflicts and changes in market sentiment.</p> <p><b>What do we do?</b></p> <p>Select monitors markets globally, undertaking its own research as well as analysing leading market research, and uses sophisticated tools to model Portfolio behaviour under various conditions. Select diversifies the MGD Wealth Portfolio Solutions across markets and repositions the MGD Wealth Portfolio Solutions strategically as it considers appropriate.</p>
<b>Borrowing</b>	<p><b>What's borrowing risk?</b></p> <p>This is the risk associated with borrowing (or gearing), particularly that borrowing magnifies both good and bad returns. Also the inability to borrow as and when needed, and a lender who suffers financial problems, can adversely affect a Portfolio.</p> <p><b>What do we do?</b></p> <p>Select's borrowing in the MGD Wealth Portfolio Solutions is limited: from time to time relatively small amounts may be borrowed on an interim basis to take advantage of specific investment opportunities, or to meet redemptions, distributions, or short-term Portfolio obligations, and then only if Select considers borrowing to be prudent and in the best interests of all investors. Select's borrowing is only from leading banks.</p> <p>We take into account any borrowing by underlying investments when deciding whether to include them in a Portfolio.</p>

<b>Financial instruments</b>	<p><b>What's financial instruments risk?</b></p> <p>This is the risk associated with using sophisticated financial instruments such as derivatives, including swaps and options. Risks associated with using these tools include the value of a derivative failing to move in line with the underlying asset, potential illiquidity of a derivative, the Portfolio (or the underlying investment) not being able to meet payment obligations as they arise, and counterparty risk (counterparty risk is where the other party to the derivative cannot meet its obligations).</p> <p><b>What do we do?</b></p> <p>Select may use derivatives where it considers it appropriate to reduce Portfolio risk or to gain exposures to certain types of assets.</p> <p>Select employs leading professionals and always has a thorough understanding of the financial instruments used. It deals with issuers and counterparties it considers to be reputable. If using a financial instrument brings with it the potential to pay more money, Select makes sure it has the money set aside.</p> <p>Such exposures are monitored frequently (usually daily), and they may be adjusted to maintain appropriate exposures. Select also aims to ensure that underlying investment managers have derivatives strategies which are considered acceptable.</p>
<b>Interest rates</b>	<p><b>What's interest rate risk?</b></p> <p>This is the risk that changes in interest rates can have a negative impact on certain investment values or returns.</p> <p>Reasons for interest rates changes are many and include changes in inflation, economic activity and Central Bank policies.</p> <p><b>What do we do?</b></p> <p>Select monitors interest rate impact on the MGD Wealth Portfolio Solutions, and adjusts them as it considers appropriate. Select may also seek to offset (or hedge) some interest rate exposure where practicable and cost effective.</p>
<b>Currency</b>	<p><b>What's currency risk?</b></p> <p>This is the risk that changes in the value of currencies can have a negative impact on returns.</p> <p>This risk arises because investments which are based overseas or which are exposed to other countries are often denominated in other currencies. When currencies change in value relative to one another, the value of investments based on those currencies can change as well.</p> <p>Investment managers sometimes aim to “hedge” some of this risk. This involves some financial arrangement designed to offset changes in currencies. Sometimes derivatives can be used for this purpose.</p> <p>Unfortunately hedging is not perfect. It is not always successful, is not always used to offset all Portfolio currency risk, and is sometimes not cost effective or practical to use.</p> <p><b>What do we do?</b></p> <p>To the extent it is considered appropriate and practicable, Select may hedge some foreign currency risk or use investment managers which do so from time to time.</p> <p>But in spite of some potential hedging from time to time, currency risk remains and currency movements will have both a positive and negative impact on each Portfolio.</p>
<b>Withdrawal</b>	<p><b>What's withdrawal risk?</b></p> <p>This is the risk that your withdrawal requests cannot be met when you expect.</p> <p>Because cash is paid to your account when you withdraw, investments in the Portfolio may need to be sold to pay you. Depending on factors such as the state of the markets, selling investments is not always possible, practicable or consistent with the best interests of investors.</p> <p>This is one of the reasons why the constitution for each Portfolio specifies limited circumstances where there could be a delay in meeting your withdrawal requests. The law sometimes restricts withdrawals.</p> <p>None of the MGD Wealth Portfolio Solutions are listed on a stock exchange, so selling your units through a stockbroker is not possible and, although you may sell your units, you may not find a buyer or a buyer at the price you want (see page 23).</p>

<b>Withdrawal</b>	<p><b>What do we do?</b></p> <p>Select seeks to meet withdrawal requests soon after it receives them (see page 23).</p> <p>Select does this by monitoring Portfolio liquidity levels and seeking to ensure it has, or anticipates having access to, enough liquid assets for when it is anticipated they would normally be needed.</p>
<b>Structure</b>	<p><b>What's structure risk?</b></p> <p>This is the risk associated with having someone invest for you.</p> <p>Risks associated with investing in the MGD Wealth Portfolio Solutions include that they could be terminated, there can be changes in the responsible entity or our chosen investment managers (or in investment and management teams or key relationships), someone involved with your investment (even remotely) does not meet their obligations or perform as expected, assets may be lost, not recorded properly or misappropriated, laws may adversely change, insurers may not pay when expected or insurance may be inadequate.</p> <p>Investment decisions, although taken carefully, are not always successful.</p> <p>Investing through an administration platform also brings some risks that the operator of the administration platform may not perform its obligations properly.</p> <p>And investing in the MGD Wealth Portfolio Solutions may give inferior results compared to investing directly (for example you avoid the impact of others coming and going and may be able to manage your tax situation better).</p> <p><b>What do we do?</b></p> <p>Without your trust, we have no business, and so we treat your money as if it was ours – given our employees invest in the same Portfolios as our investors, you can be confident in that trust. We take as much care as we consider practicable. We only deal with people who we believe are of the highest reputation. We diligently comply with laws. We have, and regularly test, disaster recovery systems and procedures. We maintain insurance as law requires. We employ a range of people we trust, who are ethical, experienced and professional.</p>

## How risks are managed

Whenever investments are made, Select carefully assesses the potential for returns in light of the likely risks involved.

Risk is considered at every stage and level of the investment process. As far as is practicable, risk is managed at both the individual investment and the Portfolio levels, both pre-investment and post-investment, and equal emphasis is placed on the portfolio construction and the portfolio management processes.

Our disciplined approach includes:

- the careful selection and monitoring of underlying investments and investment managers, including monitoring their key risks and expected behaviour to quickly identify and address any exceptions,
- applying a rigorous portfolio construction process using sophisticated proprietary risk modelling systems,
- ensuring appropriate diversification across investment managers, investment sectors and geographic locations,
- using sophisticated financial tools to offset specific risks,
- conducting comprehensive investment and compliance monitoring and reporting,
- employing straight-through-processing for many operations via central databases and automated systems, and
- maintaining a comprehensive business continuity plan including a remote site, fully tested every 6 months.

However, many risks are difficult or impracticable to manage effectively and some risks are beyond our control altogether.

# Keeping you informed

## Regular reporting

You will hear regularly from us, for example we:

- confirm every transaction you make,
- report to you at least monthly (if you want an update at any time, just ask),
- send you a tax report as soon as we can after the end of each financial year, and
- make the accounts of the Portfolios available on MGD Wealth's website as soon as we can after the end of each financial year.

If you have any questions, contact your MGD Wealth Investment Advisory specialist or us. If you give us your email address, we will use that to stay in touch with you.

Remember, however, that if you are investing through an administration platform then reports on your investment will come from the operator of that platform.

We intend to make information that we are required to disclose to satisfy any continuous disclosure obligations available on MGD Wealth's website at [www.mgdwealth.com.au](http://www.mgdwealth.com.au) and you can request a paper copy free of charge from your MGD Wealth Investment Advisory specialist or by contacting us.

## How to find out more

We suggest that you first direct enquiries to your MGD Wealth Investment Advisory specialist or to MGD Wealth at [advice@mgdwealth.com.au](mailto:advice@mgdwealth.com.au) or on +61 7 3391 5055.

MGD Wealth's website has plenty of further information about the MGD Wealth Portfolio Solutions, including the latest:

- unit prices,
- performance figures,
- investment reports, and
- press releases and media.

You can contact the ASIC or us to obtain copies of any documents we have lodged with the ASIC, for example, the accounts of the MGD Wealth Portfolio Solutions.

From time to time updated information such as a new PDS will be available at [www.mgdwealth.com.au](http://www.mgdwealth.com.au)

## Complaints

We pride ourselves in our service levels, but if something disappoints you, please contact us.

We will respond within 2 business days and attempt to resolve your concerns within 45 days. If you remain unhappy we will always tell you other steps you can take.

One of these is to take your complaint to:

The Financial Ombudsman Service  
GPO Box 3, Melbourne, Victoria, 3001  
T: 1300 78 08 08 | E: [info@fos.org.au](mailto:info@fos.org.au).

FOS is independent of us.

FOS has some rules which may change from time to time, including that the claim involved must generally be under \$500,000.

Current details can be obtained from [www.fos.org.au](http://www.fos.org.au).

If you are investing through an administration platform then complaints should be directed to the operator of your administration platform, not to us.

## Privacy

We respect what you tell us.

We use personal information about you to administer your investment, comply with laws and also to conduct research. We also use it to send promotional material to you - if you do not want this, contact us at any time.

We will not share any information that we have about you unless:

- you agree,
- the law requires us to or a regulator requests,
- we consider that they need the information (typically because they are your adviser or to assist us), or
- to administer your investment.

If you do not provide us with your contact details and other personal information which we ask for, we may not be able to have or keep you as an investor.

You may access the personal information about you that we hold.

If our details about you are incorrect, we will correct them free of charge if you let us know.

We will have no information about you if you are investing through an administration platform.

A copy of our Privacy Policy is available on our website.

# Tax

## **Tax is a part of life**

You may need to pay tax in relation to your investment in a Portfolio, generally income or capital gains tax, but you might be able to claim some tax credits or have the benefits of some concessions.

Your tax liability depends on your circumstances and we recommend that you seek professional advice before you invest or deal with your investment.

We will send you all the information you need each year to complete your tax return.

## **Tax on distributions**

You may have a tax liability when you receive distributions from a Portfolio. The amount depends on what makes up the distributions, and on your personal financial circumstances. Distributions could comprise:

- income  
(for example, dividends and interest),
- net capital gains  
(from the sale of Portfolio investments),
- tax credits  
(for example, franking credits attached to dividend income and credits for tax paid on foreign income), and
- tax deferred income.

## **Tax when you withdraw**

You may have a tax liability when you withdraw from a Portfolio. Australian residents are generally subject to capital gains tax on gains when they withdraw any money for themselves or to invest in another fund or transfer units to someone. Depending on the kind of taxpayer you are, and how long you have held your units, you may be entitled to a capital gains concession which can reduce the liability by up to one half.

# How to invest

## 3 easy steps

**Step 1:** read the PDS and speak to your MGD Wealth Investment Advisory specialist,

**Step 2:** complete the forms to open an account with your administration platform, or if you are investing directly complete the application forms attached to the PDS, and

**Step 3:** send your application money via cheque or electronic transfer.

Instructions for making electronic payments to the Portfolios' administrator are included in the application form.

The minimum initial investment is \$25,000

(but if you are investing through an administration platform check the minimums with the operator of that service).

We do not accept faxes or emails for initial applications.

We will confirm when we process your application usually shortly after we have both cleared funds and your completed forms.

## How quickly do we process applications?

We generally process applications each week on a Monday (or next business day) and on the first business day of the month, so we usually need to have your completed application and cleared application monies by 5pm two business days before. Processing after the end of June can take longer – up to 6 weeks.

For applications, the unit price next calculated after 5pm Sydney time every Friday and on the last business day of the month is used. Interest on monies received prior to processing days is credited to the Portfolio generally.

Please note that we do not pay interest on monies received prior to processing days  
(any interest is credited to a Portfolio).

MGD Wealth's website contains a timetable for processing days relating to all of the Portfolios: visit [www.mgdwealth.com.au](http://www.mgdwealth.com.au).

## How to invest more

To add to an existing investment, contact your MGD Wealth Investment Advisory specialist. You can fill out a current application form, or simply provide your investor number, the Portfolio and the amount. Also, indicate if you have paid by funds transfer, otherwise include your cheque. You do not need to send any more investor identification forms, although you must sign the application form or letter.

The minimum additional investment is \$1,000 but if you are investing through an administration platform, check the minimums with the operator of that service.

You will receive confirmation when your additional investment application has been received.

## What is the latest application price?

Ask your MGD Wealth Investment Advisory specialist or administration platform, visit MGD Wealth's website at [www.mgdwealth.com.au](http://www.mgdwealth.com.au) or contact us for the latest prices.

We determine the unit price of each Portfolio at least each week based on the information we have most recently available.

We calculate unit prices in three steps:

- we calculate the value of the investments of the Portfolio and take away the value of the liabilities – this gives us the “net asset value”,
- we divide this by the number of units we have on issue, and
- we generally make an adjustment for the “Buy Spread” (see page 14).

## If you change your mind

Once lodged, applications cannot generally be withdrawn.

However, once units are issued, you have a short time during which you can change your mind. If you do, we must repay your money to you, but we can and generally do make adjustments for market movements up or down, as well as any tax and reasonable transaction and administration costs (for example, if you invest \$50,000 and the value of the units falls by 1% between the time you invest and the time we act on your request that you wish to withdraw your investment, we may charge you \$500 on account of the reduced unit value and \$50 as an administration fee).

You have only 14 days to change your mind, starting on the earlier of when we send you confirmation that you are invested or the end of the 5th day after the day on which we issue the units to you.

Indirect investors have no rights against us to change their mind (or cool off).

# How to withdraw

## Payments we make from the MGD Wealth Portfolio Solutions

Distributions are automatically reinvested, unless you specifically request otherwise.

Distributions are reinvested into a Portfolio at the price equivalent to the net asset value per unit on the processing day, following the end of June and December. You should be aware that depending on your personal circumstances you may need to make a cash payment to the Australian Taxation Office for tax on your distribution, regardless of whether your distribution is reinvested or paid in cash. If your distribution is reinvested you will need to independently fund any such tax liability.

Any distributions payable are usually paid within 6 weeks after the end of June and December each year.

Indirect investors should read the relevant administration platform guide for details about distributions.

## How to withdraw money

Speak to your MGD Wealth Investment Advisory specialist or administration platform and tell them the amount you wish to withdraw. They will lodge the necessary withdrawal request with us. Once lodged, withdrawal requests cannot generally be withdrawn.

The minimum withdrawal amount is \$1,000, and you need to keep a minimum of \$25,000 invested (we may waive these requirements generally, or on a case-by-case basis).

Your withdrawal will be paid by transfer to your nominated account, normally within 10 business days of the request being processed. There can be delays in certain circumstances, as set out below.

If you have invested through an administration platform, there are likely to be additional processing times and minimum withdrawal amounts may be different. You should read the relevant administration platform guide for details.

## How quickly do we process withdrawals?

We generally process withdrawals each week on a Monday (or the next business day) and on the first business day of the month, so we usually need to have your completed withdrawal request by 5pm two business days before.

For withdrawals, the unit price next calculated after 5pm Sydney time every Friday, and on the last business day of the month is used.

Processing after the end of June can take longer – up to 6 weeks.

If you have invested through an administration platform, there are likely to be different processing times. You should read the relevant administration platform guide

for details. We pay withdrawal proceeds to the relevant administration platform operator. You will not receive your withdrawal proceeds until they are paid to you by your administration platform

(usually this takes around 12 days from when the administration platform receives clear funds from us to pay you - speak to them or your MGD Wealth Investment Advisory specialist for details).

There can be delays in certain circumstances, as set out below.

## What is the current value of your investment?

Ask your MGD Wealth Investment Advisory specialist or administration platform, visit MGD Wealth's website at [www.mgdwealth.com.au](http://www.mgdwealth.com.au) or contact us for the latest prices.

We determine the unit price of each Portfolio at least each week based on the information we have most recently available.

We calculate unit prices in three steps:

- we calculate the value of the investments of the Portfolio, and
- take away the value of the liabilities – this gives us the “net asset value”,
- we divide this by the number of units we have on issue, and
- we generally make an adjustment for the Sell Spread (see page 14).

MGD Wealth's website contains a timetable for processing days relating to all of the Portfolios: visit [www.mgdwealth.com.au](http://www.mgdwealth.com.au)

## There can be delays in accessing your investment

An investor may ask to exit the Portfolio any time, but there is no obligation for us to satisfy the request.

We can delay access to money invested in the Portfolios including:

- if a Portfolio becomes illiquid (the law and the constitution dictates this)  
(the Portfolio will stay liquid so long as at least 80% of the assets comprise assets which the law prescribes (such as cash, shares and interests in managed investment schemes unless it is proved that we cannot reasonably expect to realise them within the period specified in the constitution for satisfying withdrawal requests while the scheme is liquid, that period being 180 business days), and if the Portfolio becomes illiquid we can, if we wish, make some money available and the law requires us to allocate this on a pro rata basis among those wanting to exit),

## How to withdraw (Cont.)

- if something outside our control impacts on our ability to properly or fairly calculate the unit price (for example, if the investments are subject to restrictions or if there is material market uncertainty)  
(then we can delay payment for so long as this goes on, or in order to balance the weekly access to your investment with the potential illiquidity of some of the underlying investments), and
- if a Portfolio receives requests in respect of any withdrawal processing day, which if paid, would result in 10% or more of the net asset value of the Portfolio calculated on that day having been withdrawn over the previous 4 weeks  
(then we can stagger those withdrawal payments over a longer period as we consider in the best interests of investors and payments to investors must be in the proportion that their withdrawal monies bear to all other withdrawal monies which were payable at that processing day).

Unit prices are generally calculated at the time the delay ends.

### **Deductions from payments**

We may make a deduction from any money payable to an administration platform investor for any money due to us (as trustee or in any other capacity) by the investor, or any money we (as trustee or in any other capacity) owe someone else relating to this specific investor (for example, to the tax office).

If you have invested through an administration platform, the operator of that service may make a deduction from your account with them. You should read the relevant administration platform guide for details.

### **Can you be forced to leave a Portfolio?**

Yes, but only in very limited circumstances. Sometimes we can redeem your investment without asking you first: if you breach your legal obligations to us, to satisfy money you owe us or anyone else, you fail to meet any minimum holding we may set from time to time (currently generally \$25,000), or where law allows, or stops you from legally being an investor.

# Your rights and other important issues

## Investing through an administration platform

Most of the administration platforms on which our Portfolios are listed can be found on MGD Wealth's website.

An investor through an administration platform is not a direct investor in the MGD Wealth Portfolio Solutions, rather they are an "indirect" investor, and some things are different for them.

Indirect investors:

- are not investors in the MGD Wealth Portfolio Solutions (the administration platform operator is the investor),
- do not acquire the rights of an investor (the administration platform operator has these rights),
- do not receive distributions or reports directly from us (we send these to the administration platform operator),
- do not directly participate in investor meetings or directly in any winding up of the MGD Wealth Portfolio Solutions (the administration platform operator can participate if it chooses), and
- need not complete our application form or investor identification forms.

The minimum amounts to invest and withdraw depend on your administration platform, as do the overall times to invest and withdraw and the costs you pay.

Please read your administration platform guide carefully.

We are not responsible for the operation of any administration platform, but investors who wish to access the MGD Wealth Portfolio Solutions through an administration platform are authorised to use this PDS for that purpose.

## The constitutions

Our legal relationship with you is governed by each Portfolio's constitution together with this PDS and certain financial services laws. Some provisions are discussed elsewhere in this PDS and others include:

- the nature of units of each Portfolio (all are identical within each Portfolio),
- our powers (and how and when we can exercise them),
- when a Portfolio terminates (we can terminate a Portfolio at any time and the relevant investors share the net proceeds on a pro-rata basis),
- when we retire and what happens if we do (another responsible entity will be appointed), and
- changing the constitution (we will get investors' approval for any changes which are adverse to their rights).

The investments of a Portfolio can be combined with other assets but never our own.

We will send you a copy of the constitution free of charge if you ask.

## Transferring your units

If you want to transfer your units, speak to your MGD Wealth Investment Advisory specialist who can organise the required form. You will generally need to pay stamp duty.

## Meetings and changes of the responsible entity

Investor meetings are uncommon. Direct investors can generally attend and vote and they are largely regulated by the Corporations Act. The quorum is generally at least 2 direct investors present in person or by proxy together holding at least 10% of all units in the Portfolio.

Changes of responsible entity are also uncommon. They too are largely regulated by the Corporations Act. Direct investors can requisition a meeting. The quorum for a meeting where there is any proposal to remove the responsible entity is at least 2 direct investors present in person or by proxy together holding at least 75% of all units in the Portfolio.

## Terminating a Portfolio

We can decide to terminate a Portfolio anytime, and if we do, we will generally sell all the investments, pay all monies owing (including fees and expenses) and distribute the net proceeds to direct investors as soon as we consider practicable. It can take some time to finalise this process.

## Limits on our responsibility

The constitutions have some limits on when we are liable to direct investors for example, when we rely in good faith on professional advice.

Subject always to any liability which the Corporations Act might impose on us, if we act in good faith and without gross negligence, we are not liable to direct investors for any loss suffered in any way relating to an investment in the MGD Wealth Portfolio Solutions. The constitutions also contain a provision that the relevant constitution is the source of our relationship with direct investors and not any other laws, except those laws we cannot exclude.

## Limits on your responsibility

We have included provisions in each constitution designed to protect direct investors. The constitution limits their liability to the value of their investment in the relevant Portfolio and provides that they will not, by reason of being an investor alone, be personally liable to indemnify us and/or any creditor in the event that the liabilities of a Portfolio exceed the assets of the Portfolio. But we cannot give an absolute assurance about these things – the issue has not been finally determined by Australian courts.

# Legal

Each of the Portfolios is an Australian resident open-ended unit trust operated as a registered managed investment scheme.

The information in this PDS is subject to change from time to time. If a change is not of such a nature that you would be materially adversely affected by not receiving it, the PDS may be updated by notice at [www.mgdwealth.com.au](http://www.mgdwealth.com.au) and you can request a paper copy free of charge from your MGD Wealth Investment Advisory specialist. Otherwise, this PDS will be replaced or a supplementary PDS issued.

The PDS current from time to time is the one which governs moneys invested from time to time. If we issue a new PDS or supplement it we will let your administration platform operator know and we recommend that you read it carefully. Copies are always available free from the MGD Wealth website at [www.mgdwealth.com.au](http://www.mgdwealth.com.au), your MGD Wealth Investment Advisory specialist or by contacting us.

The offer made in this PDS is available only to persons receiving this PDS in Australia (electronically or otherwise). If you received this PDS electronically, you can request a paper copy free of charge from MGD Wealth or us upon request during the life of this PDS.

Select authorises the use of this PDS as disclosure to investors and prospective investors of administration platforms.

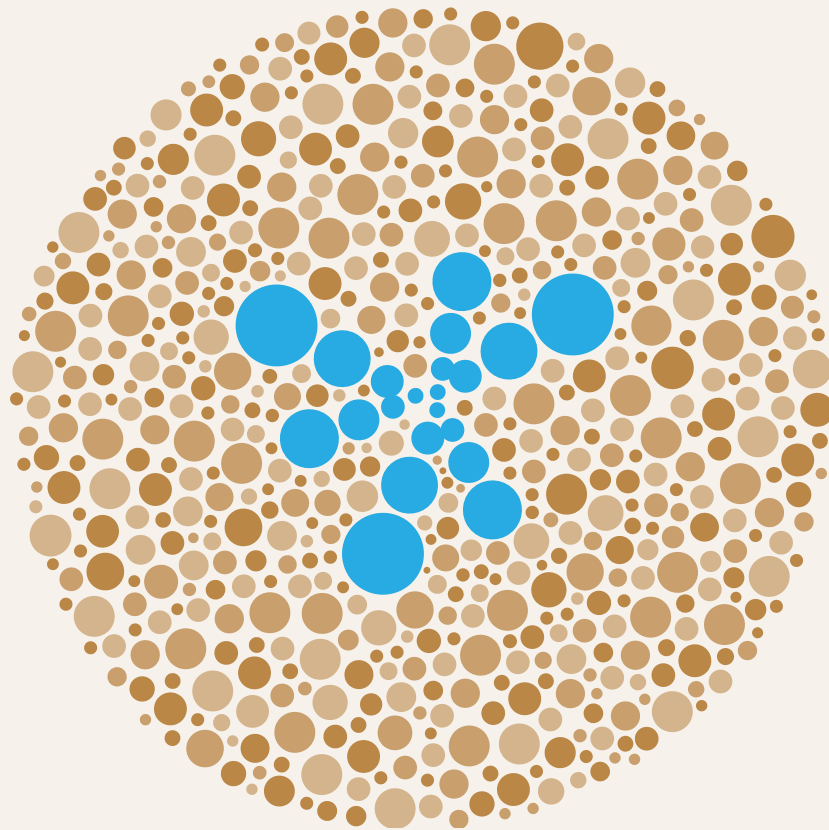
MGD Wealth has given its written consent to the inclusion of statements in this PDS concerning it and its group members in the form and context in which they are included. Apart from this, MGD Wealth makes no statements or representations in or takes any responsibility for any other parts (whether express or implied) of this PDS. MGD Wealth has not authorised or caused the issue of this PDS.

Unless otherwise stated, all figures are in Australian dollars and are inclusive of the net impact of GST.

ASIC takes no responsibility for the contents of this PDS.







# MGD Wealth Portfolio Solutions

Application Booklet

Select Asset Management Limited

ABN 94 101 103 011

AFSL No. 223271

December 2011

LDI Connect 3 Portfolio

ARSN 154 532 402 · APIR SLT0032AU

LDI Connect 7 Portfolio

ARSN 154 532 126 · APIR SLT0030AU



connect the dots

# Application form instructions

## Before you start

- Print** Print clearly. Choose a dark pen. Cross out and initial any changes (do not use liquid paper).  
Running out of room? Attach the extra information clearly.
- Faxes?** We do not accept faxes or emails for initial applications but do accept originals, faxes and emails for additional investments.
- Questions?** Contact us or your financial adviser. Our details are on the back cover of the PDS.

## Checklist

- complete and sign the Application Form
- complete and sign the right Identification Form
- attach certified copies of the correct documents to your Identification Form
- attach your cheque or transfer your application monies to us
- give all of this to your financial adviser or send it to our administrator:

BNP Paribas Fund Services Australasia Pty Ltd  
C/o Registry Services Department  
PO Box R209  
Royal Exchange NSW 1225

Investor type	...then this is the name of your account...	...tell us the tax number or exemption for this person...	...and this is who must sign...	... and this is the identification form you should use...
Individual John Smith	John Smith	John Smith	John Smith	Individual form
Joint and several John Smith and Jane Smith	John Smith and Jane Smith	John Smith and Jane Smith	John Smith and Jane Smith	Individual form
Several John Smith and Jane Smith jointly	John Smith and Jane Smith	John Smith and Jane Smith	John Smith and Jane Smith	Individual form
Company Smith Pty Limited	Smith Pty Limited	Smith Pty Limited	<ul style="list-style-type: none"> <li>• 2 directors OR</li> <li>• a company secretary and a director OR</li> <li>• sole director</li> </ul>	Company form
Trust: individual trustees John Smith and Jane Smith as trustees for the Smith Family Super Trust	John Smith and Jane Smith as trustees for the Smith Family Super Trust	John Smith and Jane Smith	John Smith and Jane Smith	Trust form
Trust: corporate trustee Smith Pty Limited as trustee for the Smith Family Super Trust	Smith Pty Limited as trustee for the Smith Family Super Trust	Smith Pty Limited	<ul style="list-style-type: none"> <li>• 2 directors OR</li> <li>• a company secretary and a director OR</li> <li>• sole director</li> </ul>	Trust form
Deceased estate Jane Smith as trustee for the estate of the late John Smith	Jane Smith as trustee for the estate of the late John Smith	Estate if available else executor	Executor	Trust form
Investing for a child under 18 Jane Smith for Johnny Smith (minor)	parent/guardian's name	Parent/guardian	Parent/guardian	Trust form
Attorney or agent John Smith as attorney for Jane Smith	Attorney or agent John Smith	Their appointer Jane Smith	Attorney or agent John Smith	Choose according to whether you are acting for an individual, company or trust
Borrowing from a margin lender ABC Margin Lending Limited	Margin lender ABC Margin Lending Limited	Margin lender ABC Margin Lending Limited	Margin lender ABC Margin Lending Limited	The margin lender will choose the right form

### 1. Your details

Are you an existing investor in any LDI Connect or Select fund?

Yes - my investor number is

If any of your details have changed, you can use part 1 to let us know, otherwise go straight to part 2.

No - please complete your details below.

#### Investor type

Individual  Joint  Company  Partnership  
Other (please specify)

Are you a trustee?  Yes  No

#### Individuals

**!** Including partners and individual trustees.  
We communicate with the first named investor.

#### Investor 1

Title

Given name(s)

Surname

Date of birth  /  /

Usual occupation

Phone number - business hours

Phone number - after hours

Mobile

Fax

Email

Sole trader  Yes  No

If a sole trader, what is your business name and ABN?

ABN

Trust or partnership name  
(if you are a trustee or partnership)

#### Investor 2

**!** This is for joint applicants: you do not need to complete this section if you are a trustee or partner.

Title

Given name(s)

Surname

Date of birth  /  /

Usual occupation

Phone number - business hours

Phone number - after hours

Mobile

Fax

Email

## Companies

! Including corporate trustees and other investor types.

Name of company

ABN, ARBN or ACN number

What is your business?

Trust name (if you are a trustee)

ARSN (if your trust has one)

Contact name

Phone number - business hours

Phone number - after hours

Mobile

Fax

Email

## Tax File Number (TFN)

! You do not have to tell us your TFN. However most people do since if you choose not to and do not have an exemption, then we must deduct tax at the highest personal rate, plus the Medicare levy, before paying any distribution to you.

Investor 1 TFN

OR Exemption code

Investor 2 TFN

OR Exemption code

## Address Investor 1

! Do not write a PO Box. Companies write your registered office<sup>1</sup>.

! Individuals/ Sole Traders write your residential address<sup>2</sup>.

Street address

Town or suburb

State

Postcode

Country

Registered Agent

(foreign companies only)

## Postal

(if different)

Street address

Town or suburb

State

Postcode

Country (if not Australia)

## Address Investor 2

This is for joint applicants: you do not need to complete this section if you are a second trustee or partner.

! Individuals write your residential address.

! Do not write a PO Box.

Street address

Town or suburb

State

Postcode

Country (if not Australia)

<sup>1</sup>If you are a foreign company write either your principal place of Australian business or your registered agent's name and address.

<sup>2</sup>If you are a sole trader with a business address different to your residential address, please write your business address in the "Address Investor 2" box.

## 2. How much are you investing?

- ! Minimum investment? \$25,000, and \$1,000 for further investments.
- ! Paying by cheque? A separate cheque for each Portfolio please and cross each "Not negotiable".
- ! Paying by EFT? A separate transfer for each Portfolio please and use your name as the reference.
- ! Unless you check the box, distributions are reinvested.

LDI Connect 3 \$   Cheque - Payable to: LDI Connect 3 Portfolio  Do not reinvest distributions  
 EFT - BSB: 032-002 Account: 795552

LDI Connect 7 \$   Cheque - Payable to: LDI Connect 7 Portfolio  Do not reinvest distributions  
 EFT - BSB: 032-002 Account: 795544

## 3. Your banking details

We prefer that the name of the applicant is the same as the name of the person who writes the cheque or the account name from where the monies come.

We may not be able to accept the application or there may be delays in processing if there is not what we consider to be a reasonable association between the two.

Account name

Institution

Branch

BSB

 - 

Account number

## 4. Reporting

**Reports** - please send them:

- Only to me **OR**  
 To me and my nominated adviser **OR**  
 Only to my adviser.

**Post or email?**

- By email **OR**  
 By post.

**Note:** we will email you when the financial statements for the Portfolios are available from our website (if you elect not to give us your email or prefer that they be mailed, we will post them to you).

**Marketing**

- Please do not send me any Select marketing material.

## 5. Your financial adviser

Full name

Company

ACN/ABN number

Adviser ID number / reference

Dealer group number

Dealer group AFSL number

Postal address

Street address

Town or suburb

State

Postcode

Country (if not Australia)

Phone number - business hours

Phone number - after hours

Mobile

Fax

Email

Signature of financial adviser

## 6. Operating on your account

Do you want your financial adviser to be able to operate your account?

Yes

No

**!** If yes, your financial adviser and also generally others from their office whom we don't doubt have authority from your financial adviser, can operate your account as if they were you. It is important to tell us promptly if you no longer wish your financial adviser to operate your account or your financial adviser changes - we will keep accepting their instructions until you do.

Do you wish **another person** that you trust to be able to operate your account?

Yes - please give this person's details below:

No

**!** If yes, again they can operate your account as if they were you. It is important to tell us promptly if you no longer wish for this person to operate your account - we will keep accepting their instructions until you do.

Full name

Street address

Town or suburb

State

Postcode

Country (if not Australia)

Phone number - business hours

Phone number - after hours

Mobile

Fax

Email

Signature of this person

## 7. Signatures

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By signing this form, you (the applicant) are telling us:

- You have read and understood the current Product Disclosure Statement (PDS),
- Monies deposited are not associated with crime, terrorism, money laundering or terrorism financing nor will monies received from your account have any such association,
- You are not bankrupt or a minor, and
- You agree to be bound by the constitution of the Portfolio and the PDS, as supplemented, replaced or re-issued from time to time  
(copies of the current PDS are available from your financial adviser or at [mgdwealth.com.au](http://mgdwealth.com.au)).

### Individuals

including individual trustees.

Signature of individual	<input type="text"/>	Signature of individual	<input type="text"/>
Name (please print)	<input type="text"/>	Name (please print)	<input type="text"/>

### Companies

including corporate trustees. Sole director companies need only have the one signature.

Signature of director	<input type="text"/>	Signature of director or secretary	<input type="text"/>
Name (please print)	<input type="text"/>	Name (please print)	<input type="text"/>

If you are an agent, attorney, appointed guardian or appointed representative, by signing you are confirming your authority to act. Please **attach** a copy of the power of attorney or authority to act.

### Missing the PDS?

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Paper application forms should always be accompanied by a paper copy of the current PDS. Electronic application forms (such as downloaded and emailed copies) should always be attached to the current PDS (in the same file). If the PDS is missing, do not complete this form. Instead, contact your financial adviser and you will be sent the current PDS. Prior to its completion and signing, this application form must not be handed to any person unless accompanied by the PDS and any supplementary PDS.

## Instructions: identification forms

Why complete an identification form?	Australian laws require us to identify new clients.
Are there any exceptions?	<p><b>Already an LDI Connect or Select client?</b> You don't need to fill in an identification form if you have filled in this form before (or a similar Select form).</p> <p><b>Your financial adviser has arrangements with us?</b> If you have a financial adviser, check with them (we have arrangements with some financial advisers under which you may not need not fill in an identification form).</p>
Which form?	<p>There are three forms which follow: one each for individuals, companies and trustees. Choose the form which is applicable to you.</p> <p>If you are a partnership, an incorporated association, a co-operative or a Government body, then contact us and we will send a more appropriate form to you.</p>
Copies or originals?	<p>This form asks you to send us certain documents. Please send us copies, not originals we will keep what you send to us!</p>
Certifying copies	<p>You must have someone <b>certify the copies</b> you send to us. The following people can be the certifier:</p> <p><b>your financial adviser</b> so long as they are an officer with, or authorised representative of, a holder of an Australian financial services licence (or foreign equivalent), having 2 or more continuous years of service with one or more licensees, or</p> <p><b>your accountant</b> so long as they are a member of the Institute of Chartered Accountants in Australia, CPA Australia or the Australian National Institute of Accountants (or foreign equivalent) with 2 or more years of continuous membership, or</p> <p><b>your lawyer</b> so long as they are a person who is enrolled on the roll of the Supreme Court of a State or Territory, or the High Court, of Australia or foreign country, as a legal practitioner (however described), or</p> <p><b>an Australian justice of the peace, notary public or a police officer</b> or foreign equivalent, or</p> <p><b>a post office worker</b> so long as they are in charge of a Post Office or are a permanent employee with 2 or more years of continuous service, or</p> <p><b>a bank or financial institution officer</b> so long as they are an officer with 2 or more continuous years of service with one or more financial institutions or companies, or</p> <p><b>a consular officer</b> so long as they are a consular officer or diplomatic officer, or</p> <p><b>a judge, magistrate, chief executive officer of a court, or registrar or deputy registrar of a court.</b></p>
What should the person certifying write?	I [name] of [address] being [capacity e.g. Justice of the Peace] certify this and the following [x] pages as a true copy of the original document.
Not in English?	Documents not in English must be accompanied by an English translation prepared by an accredited translator (contact us if you need guidance on accredited translators).

# Identification Form Individuals



(use the trusts identification form if you are a trustee).

## 1. Details

Investor 1 - Full name

Investor 2 - Full name

## 2. Your documents

Please provide a certified copy of one document from Group 1 or if you can't, a certified copy of two documents from Group 2 for each individual applicant.

### Group 1

Provide a certified copy of one of these:

- Australian driver's licence  
showing your photo, and please copy the front and back OR
- foreign driver's licence  
showing your date of birth, signature and photo OR
- Australian passport  
a passport that has expired within the preceding two years is acceptable, and please copy the pages which identify you OR
- foreign passport  
showing your signature and photo, and please copy the pages which identify you OR
- Australian State or Territory Government issued ID card  
showing your date of birth, signature and photo OR
- foreign Government issued ID card  
showing your date of birth, signature and photo.

### Group 2

If you can't provide anything from Group 1, then provide a certified copy of one of the following:

- Australian or foreign government issued birth certificate OR
- Australian or foreign government issued citizenship certificate OR
- Centrelink pension or health card  
please copy the front and back.

**PLUS** provide a certified copy of one of the following:

- a Government issued notice  
one which shows your name and residential address, not more than 12 months old OR
- a rates or utilities notice  
one which shows your name and residential address, not more than 3 months old OR
- ATO notice  
one which shows any debt owing to the ATO, your name and residential address, not more than 12 months old.

## 3. Signatures

Full name

Signature

Date

Full name

Signature

Date

## 1. Details

### Name

! The company's full registered name, not a trading or business name.

### Principal place of business

! If different from the address you gave in the application form.  
! Please don't write a PO box.

### Street address

### Town or suburb

### State

### Postcode

### Country (if not Australia)

### Type of Company

Public (Limited)

Private (Pty Limited)

Other - please specify:

## 2. Regulated companies

### Australian listed company?

No  Yes - name of market/exchange

### Market/exchange

### Majority-owned subsidiary of an Australian listed company?

No  Yes - name that listed company and its exchange

### Company

### Exchange

### Regulated company?

! One which is licensed by an Australian Commonwealth, State or Territory statutory regulator.

No  Yes - name the regulator and your licence number

### Regulator

### Licence number

If you answered yes to any of these questions, then please provide us with a certified copy of one of the following, and sign the form at the end, and unless you are a private company (in which case also complete section 5d) for you this form is then complete:

- an ASIC search OR
- a search of the licence or other records of the relevant regulator OR
- a public document issued by the company OR
- a search of the relevant market/exchange.

## 3a. Public companies

Please provide us with certified copies of one of the following, sign the form at the end, and for you, this form is then complete:

- an ASIC search OR
- your certificate of registration issued by the ASIC.

### 3b. Private companies

Please provide us with a certified copy of one of the following:

- an ASIC search OR  
 your certificate of registration issued by the ASIC.

Please also complete the following details:

**!** Not enough room? Simply write out the details and attach them.

#### Directors

Full name

Full name

Full name

Full name

#### Beneficial owners

**!** That is, individuals who through one or more shareholdings, own more than 25% of the company's issued capital.

Full name

Street address

Town or suburb

State

Postcode

Country (if not Australia)

Full name

Street address

Town or suburb

State

Postcode

Country (if not Australia)

Full name

Street address

Town or suburb

State

Postcode

Country (if not Australia)

Full name

Street address

Town or suburb

State

Postcode

Country (if not Australia)

### 3c. Foreign companies

Country of formation

Registered in Australia

- No  
 Yes - what is the ARBN:

Registered in that country?

- No  
 Yes - name of regulator/exchange:

Registration number issued by foreign registration body:

Registered business address in the country of formation:

Street address

Town or suburb

State

Postcode

Country (if not Australia)

Please provide us with certified copies of one of the following, sign the form at the end, and for you, this form is then complete:

- an ASIC or foreign regulator search OR  
 an ASIC or foreign regulator certificate of registration.

## 4. Signatures

---

❗ Sole directors companies need only have the one signature.

Director's full name

Signature

Date

 /  / 

Director's/secretary's full name

Signature

Date

 /  /

# Identification Form

## Trusts/super funds and their trustees



### 1. Details

Trustee name(s)

Trust/super fund name

Trust/super fund's business name (if any)

Country where the trust/super fund was established (if not Australia)

### 2. Regulated trusts

This includes super funds and SMSFs

**Super fund?** - or another type of trust regulated by an Australian Commonwealth, State or Territory statutory regulator

No  Yes - tell us

The trust's ABN

The regulator if not APRA or the ATO

Any licence number

**Registered managed investment scheme?**

No  Yes - ARSN:

**Government superannuation fund**

No  Yes - name the Act which regulates the trust:

If you answered **yes** to any of these questions, then please provide us with certified copies of one of the following and sign the form at the end, and for you this form is then complete:

**super funds**  
go to [www.abn.business.gov.au](http://www.abn.business.gov.au), select the "Super Fund Lookup" option and print out the results for your super fund OR

**registered managed investment schemes**  
an ASIC search of the scheme OR

**Government superannuation funds**  
an extract of the establishing legislation.

### 3. Non regulated trusts

Including family discretionary trusts, family and other unit trusts, deceased estates and charitable trusts (but not including self-managed super funds).

Does the trust deed name the beneficiaries?

No - please tell us how the beneficiaries are described for example, family members, unit holders, un-named charities.

Yes - please list them below:

Beneficiary name

Beneficiary name

Beneficiary name

Beneficiary name

**!** If there are more beneficiaries, attach the details.

## Who are the trustees?

- ❗ No business names or PO boxes please.
- ❗ Not enough room? Simply write out the details and attach them.

Full name or company name for companies

ACN Date of Birth

  DD /  MM /  YYYY

Registered office or residential address

Street address

Town or suburb

State

Postcode

Country (if not Australia)

Full name or company name for companies

ACN Date of Birth

  DD /  MM /  YYYY

Registered office or residential address

Street address

Town or suburb

State

Postcode

Country (if not Australia)

Full name or company name for companies

ACN Date of Birth

  DD /  MM /  YYYY

Registered office or residential address

Street address

Town or suburb

State

Postcode

Country (if not Australia)

Please provide us with certified copies of one of the following:

- an ATO notice less than 12 months old eg an assessment notice OR
- a letter from a solicitor or qualified accountant that confirms the trust name OR
- a certified copy of a page of the trust deed showing the trust's name.

If the trustees are individuals, complete section 4 then sign this form.

If the trustee is a company, complete section 5 then sign this form.

## 4. Individual trustees

❗ Give us details and documents as below for one individual trustee only.

Full Name

Date of birth

 DD /  MM /  YYYY

In relation to that one trustee, please provide a certified copy of one document from Group 1 or if you can't, a certified copy of two documents from Group 2 (but you don't need to provide these documents if you are a regulated trust such as a self-managed super fund).

### Group 1

Provide a certified copy of one of these:

- Australian driver's licence showing your photo, and please copy the front and back OR
- foreign driver's licence showing your date of birth signature and photo OR
- Australian passport a passport that has expired within the preceding two years is acceptable, and please copy the pages which identify you OR
- foreign passport showing your signature and photo, and copy the pages which identify you OR
- Australian State or territory Government issued ID card showing your date of birth, signature and photo OR
- foreign Government issued ID card showing your date of birth, signature and photo.

### Group 2

If you can't provide anything from Group 1, then provide a certified copy of one of the following:

- Australian or foreign government issued birth certificate OR
- Australian or foreign government issued citizenship certificate OR
- Centrelink pension or health card please copy the front and back.

**PLUS** provide a certified copy of one of the following:

- a Government issued notice one which shows your name and residential address, not more than 12 months old OR
- a rates or utilities notice one which shows your name and residential address, not more than 3 months old OR
- ATO notice one which shows any debt owing to the ATO, your name and residential address, not more than 12 months old.

## 5. Company trustees

### 5a. Details

#### Name

**!** The company's full registered name, not a trading or business name.

#### Principal place of business

**!** If different from the address you gave in the application form.

**!** Please don't write a PO box.

#### Street address

#### Town or suburb

#### State

#### Postcode

#### Country (if not Australia)

#### Type of Company

Public

Private

Other - please specify:

### 5b. Regulated companies

#### Australian listed company?

No  Yes - name of market/exchange

#### Market/exchange

#### Majority-owned subsidiary of an Australian listed company?

No  Yes - name that listed company and its exchange

#### Company

#### Exchange

#### Regulated company?

**!** One which is licensed by an Australian Commonwealth, State or Territory statutory regulator.

No  Yes - name the regulator and your licence number

#### Regulator

#### Licence number

If you answered yes to any of these questions, then please provide us with a certified copy of one of the following, and sign the form at the end, and unless you are a private company (in which case also complete section 5d) for you this form is then complete:

- an ASIC search OR
- a search of the licence or other records of the relevant regulator OR
- a public document issued by the company OR
- a search of the relevant market/exchange.

### 5c. Public companies

Public companies please provide us with certified copies of one of the following, sign the form at the end, and for you, this form is then complete:

- an ASIC search OR
- your certificate of registration issued by the ASIC.

### 5d. Private companies

Proprietary companies please provide us with a certified copy of one of the following:

- an ASIC search OR
- your certificate of registration issued by the ASIC.

Please also complete the following details:

 Not enough room? Simply write out the details and attach them.

#### Directors

Full name

Full name

Full name

Full name

#### Beneficial owners

 That is, individuals who through one or more shareholdings, own more than 25% of the company's issued capital.

Full name

Street address

Town or suburb

State

Postcode

Country (if not Australia)

Full name

Street address

Town or suburb

State

Postcode

Country (if not Australia)

Full name

Street address

Town or suburb

State

Postcode

Country (if not Australia)

Full name

Street address

Town or suburb

State

Postcode

Country (if not Australia)

## 5e. Foreign companies

Country of formation

Registered in Australia

No

Yes - what is the ARBN:

Registered in that country?

No

Yes - name of regulator/exchange:

Registration number issued by foreign registration body:

Registered business address in the country of formation:

Street address

Town or suburb

State

Postcode/area code


Country

Please provide us with certified copies of one of the following, sign the form at the end, and for you, this form is then complete:

an ASIC or foreign regulator search OR

an ASIC or foreign regulator certificate of registration.

## 6. Signatures

 Sole directors companies need only have the one signature.

Trustee's/Director's full name

Signature

Date

 /  / 

Trustee's/Director's/Secretary's full name

Signature

Date

 /  /





## Contact

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### Custodian and Administrator

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connect the dots